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Diana T Fritz 05/24/2007 04:43:08 PM From DB/Inbox: Search Results

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Text:

UNCLASSIFIED

SIPDIS
TELEGRAM

March 29, 2003

To: No Action Addressee
Action: Unknown
From: AMEMBASSY ABU DHABI (ABU DHABI 1478 - ROUTINE)
TAGS: ETTTC
Captions: None
Subject: EXTRANCHECK: PRE-LICENSE CHECK PROSPORTS INTERNATIONAL
Ref: None

UNCLAS ABU DHABI 01478

SIPDIS
Laser1:
ACTION: FCS
CXABU:
INFO: ECON AMB DCM

DISSEMINATION: FCS
CHARGE: FCS

APPROVED: FCS: JLANCIA
DRAFTED: FCS: MARY O'BRIEN
CLEARED: ECON: CMARTIN-CRUMPLER

VZCZCADI722
RR RUCPDO RUEHC RUEHRO RUEHDI
DE RUEHAD #1478 0880928
ZNR UUUUU ZZH
R 290928Z MAR 03
FM AMEMBASSY ABU DHABI
TO RUCPDO/USDOC WASHDC
INFO RUEHC/SECSTATE WASHDC 9112
RUEHRO/AMEMBASSY ROME 0671
RUEHDI/AMCONSUL DUBAI 2960

UNCLAS ABU DHABI 001478

SIPDIS

USDOC FOR 532/OEA/MARY R. CORSEY/DAVID POOLE
SECSTATE FOR EB/ESP AND NEA/LAURA MALENAS
US CUSTOMS HQ FOR STRATEGIC INVESTIGATIONS
ROME FOR CUSTOMS ATTACHE
DUBAI FOR FCS
USDOC 3131 FOR FCS ANESA REGIONAL DIRECTOR BOBBETTE ORR

E.O. 12958: N/A
TAGS: [ETTC](#) [TC](#)

SUBJECT: EXTRANCHECK: PRE-LICENSE CHECK PROSPORTS
INTERNATIONAL

REF A)USDOC 00754 B) USDOC 01173; APPLICATION NOS.

D304672/D304689

1.REFTEL B WAS A FOLLOW UP TO A REQUEST FOR A PRE-LICENSE
CHECK TO DETERMINE THE SUITABILITY OF PROSPORTS
INTERNATIONAL, BOX 26723 DUBAI, UNITED ARAB EMIRATES AS A
RECIPIENT OF US ORIGIN GOODS OR TECHNICAL DATA. POST HAD NOT

RECEIVED REFTTEL A, WHICH WAS FAXED TO POST ON MARCH 10,
12003.

12. ON MARCH 12, 2003, COMMERCIAL OFFICER MARY O'BRIEN CONDUCTED A PLC ON PROSPORTS INTERNATIONAL, LOCATED IN DUBAI, TELEPHONE NUMBER 971-04-34-34-008, FAX 971-04-34-34-1007. COMMOFF MET WITH MR. JULIAN HOLMES, GENERAL MANAGER, PROSPORTS INTERNATIONAL AND HIS ASSISTANT.

13. MR. HOLMES STATED THAT PROSPORTS INTERNATIONAL IS A WHOLESALE COMPANY AND IS OWNED BY SHEIKH SAEED BIN MOHAMMED AL MAKTOUM, A MEMBER OF THE RULING FAMILY IN DUBAI AND AN OLYMPIC LEVEL MARKSMAN, WHO RECENTLY WON A GOLD MEDAL IN COMPETITIVE SHOOTING AT THE ASIAN SHHOTING COMPETITION. MR. HOLMES SAID THAT PROSPORTS INTERNATIONAL REPRESENTS SEVERAL MAJOR COMPANIES, INCLUDING ADIDAS, ANTIGUA AND MOOSE APPAREL FROM CANADA. MR. HOLMES SAID THAT PROSPORTS INTERNATIONAL IS MOVING TO A NEW LOCATION ADJACENT TO WHERE THEIR WAREHOUSE IS NOW LOCATED.

14. MR. HOLMES SAID THAT ACCORDING TO THEIR AGREEMENT WITH BUSHNELL, PROSPORTS INTERNATIONAL IS THE EXCLUSIVE DISTRIBUTOR FOR BUSHNELL FOR THE MIDDLE EAST. BUSHNELL OWNS BOLLE SUNGLASSES AND SMITH ATHLETIC EYEWEAR, WHICH PROSPORTS INTERNATIONAL DISTRIBUTES.

15. MR. HOLMES GAVE COMMOFF MARY O'BRIEN A COPY OF PROSPORTS' TRADE LICENSE ISSUED ON 04/05/1995 FROM THE DEPARTMENT OF ECONOMIC DEVELOPMENT, GOVERNMENT OF DUBAI. THIS DOCUMENT CAN BE IMAGED AND FORWARDED BY E-MAIL UPON REQUEST.

16. MR. HOLMES SAID THE RIFLESCOPES AND ACCESSORIES LISTED ON THE EXPORT LICENSE APPLICATION WILL BE DISPLAYED AT THE HUNTING SHOW SCHEDULED FOR ABU DHABI THIS YEAR. BUSHNELL PLANS TO PARTICIPATE IN THE SHOW AS AN EXHIBITOR. IN ADDITION, MR. HOLMES HAS RECEIVED INQUIRIES FROM SOME RETAIL SPORTING GOODS AND SHOOTING ESTABLISHMENTS IN THE UAE ABOUT SELLING RIFLESCOPES. PROSPORTS INTERNATIONAL HAS NOT YET ORDERED ANY SCOPES AND THINKS THAT THE NUMBERS ON THE APPLICATION MAY BE OPTIMISTIC FOR THE TWO-YEAR LIFE OF THE LICENSE. IT APPEARS BUSHNELL IS SEEKING THIS LICENSE IN ANTICIPATION OF FUTURE ORDERS THROUGHOUT THE MIDDLE EAST OVER THE TWO-YEAR LIFE OF THE LICENSE.

17. RECOMMENDATION: COMMOFF BELIEVES PROSPORTS INTERNATIONAL, WHILE NOT AN EXPERIENCED IMPORTER/EXPORTER OF FIREARMS OR ACCESSORIES, IS A RELIABLE RECIPIENT OF U.S. ORIGIN COMMODITIES.